

THE CLEVER HAND GALLERY: An Artisans' Cooperative

52 Central Street, Wellesley, MA 02482

781.235.3272

cleverhandgallery.com

The Clever Hand gallery is a long-established, year-round arts and crafts cooperative whose members share work responsibilities and expenses, and informally act as a support group for fellow craftspeople. Many members are full-time professionals who find cooperative stores a welcome addition to wholesaling and craft fairs. It also serves as an excellent test market for new items and prices. Operating expenses are covered by the monthly rent paid by each member, and consignment income. Members and consignors must live in the New England area.

MEMBERSHIP:

A \$15 jurying fee is required when applying for membership or consignment. Please complete and submit the attached Clever Hand Application. Jurying takes place at the monthly meeting of all members, usually held on the last Monday of each month (except December.)

Please submit five to eight finished examples of the types of items you would like to sell in the store. The entire membership will judge them on workmanship, attention to detail, appeal to our customers, originality, price and durability, as well as competition with current members' items.

Work Obligations of members:

Each member usually works three to four 5-hour shifts per month, with extra work shifts in December. New members will be trained in the operating procedure.

Other obligations of members:

All members are expected to attend monthly meetings where each person has an equal voice in deciding new policies and procedures and selecting new members / consignors. Everyone is expected to serve as an officer or committee member. A new member must agree to stay for a complete year as is stated in the contract.

Expenses when you join as a member

Share in the corporation: \$195.

A 68 / 32% split of sales will be calculated each month. This 32% commission helps with the expenses of the gallery.

The initial expenses of \$195 may be paid in six installments. This initial investment reflects the member's financial commitment to the co-op and a commitment to professionalism in production and retailing.

CONSIGNMENT:

We also accept a limited number of New England artists for consignment. The application procedure is identical, but the jury requirements are more stringent. No work obligations or expenses for joining are required. A 50/50 split of sales is required, in lieu of other obligations. Please ask for further details.

Before you apply, please contact either:

Liz Hyde, ebendershyde2@gmail.com, 774-563-8416

Debbie Harary, debbieharary@gmail.com, 508-259-2789