

THE CLEVER HAND GALLERY: An Artisans' Cooperative

52 Central Street, Wellesley, MA 02482 781.235.3272 cleverhandgallery.com

The Clever Hand gallery is a long-established, year-round arts and crafts cooperative whose members share work responsibilities and expenses, and informally act as a support group for fellow craftspeople. Many members are full-time professionals who find cooperative stores a welcome addition to wholesaling and craft fairs. It also serves as an excellent test market for new items and prices. Operating expenses are covered by the monthly rent paid by each member, and consignment income. Members and consignees must live in the New England area.

MEMBERSHIP:

A \$15 jurying fee is required when applying for membership or consignment. Please complete and submit the attached Clever Hand Application. Jurying takes place at the monthly meeting of all members, usually held on the last Monday of each month (except November and December.)

Please submit five to eight finished examples of the types of items you would like to sell in the store. The entire membership will judge them on workmanship, attention to detail, appeal to our customers, originality, price and durability, as well as competition with current members' items.

Work Obligations of members:

Each member works three to four 5-hour shifts per month, with extra work shifts in November and December. New members will be trained in the operating procedure.

Other obligations of members:

All members are expected to attend monthly meetings where each person has an equal voice in deciding new policies and procedures and selecting new members. Everyone is expected to serve as an officer or committee member. A new member must agree to stay for a complete year.

Expenses when you join as a member

Share in the corporation:	\$195
First month's rent:	\$100

The initial expenses of \$195 may be paid in six installments. The first month's rent must be paid upon joining. This initial investment reflects the member's financial commitment to the co-op and a commitment to professionalism in production and retailing.

At the present time each member pays an equal amount of rent (\$100) and 15% on sales over \$100. This amount is subtracted from the check for your month's income. Upon acceptance, new members will be given more detailed operating policies.

CONSIGNMENT:

We also accept a limited number of New England artists for consignment. The application procedure is identical, but the jury requirements are more stringent. No work obligations or expenses for joining are required. A 50/50 split of sales is required, in lieu of other obligations. Please ask for further details.

Before you apply, please contact either:

Claudia Clark 508-545-5545

Marcia Dean mdeanhj@msn.com